

## Fact Sheet – Selling and Sampling Alcohol at Farmers Markets and Farm Stands

	<b>Wine</b>	<b>Beer</b>	<b>Cider</b>	<b>Distilled Products</b>
<b>License Price:</b>	<b>\$125 – Farm Winery</b> (150,000 gallons/yr or less)  <b>\$50 - Micro Winery</b> (1,500/yr or less)	<b>\$320 – Farm Brewery</b> (60,000 barrels or less, must be NYS labeled and can also sell and sample NYS labeled cider)  <b>\$320 - Micro Brewery</b> (60,000 barrels or less, doesn't need to be local but can't sell/sample cider)	<b>\$125 – Cider Producer</b> (any amount)  <b>\$75 – Farm Cider</b> (150,000 gallons per year or less)  Cider is defined as 3.2% to 8.5% alcohol with nothing added that increases the alcoholic content produced by natural fermentation.	<b>\$128 – Farm Distiller</b> (35,000 gallons per year or less)
<b>Ingredients Requirements:</b>	Must be made from at least 75% grapes, fruits, or other agricultural products grown in NYS	<b>Until 12/31/2017:</b> Made from at least 20% NYS hops and 20% of all other ingredients must be produced in NYS  <b>1/1/2018 – 12/31/2023</b> 60%/60%  <b>1/1/2024 and after:</b> 90%/90%	To be NYS labeled the cider must be made exclusively from apples or other pome fruits (i.e. pears, quinces etc.)  If a cider also meets the definition of a wine, vendors can choose to register as either. <sup>1</sup>	Must be made from at least 75% NYS ingredients
<b>NYS Brand Label Registration Price:</b>	\$50 per product with 7% alcohol or less  \$0 per product with over 7% alcohol	\$0 per product in making 1500 barrels or less  \$150 fee per product if making 1501 barrels or more	\$0 (but you must include a lab analysis showing the product is between 3.32 and 6.9% alcohol OR a copy of COLA from TTB for 7.0 to 8.5%	\$250 per product
<b>Marketing Permit Price:</b>	\$395 for 3 years or \$25 for single use	\$395 for 3 years or \$25 for single use	\$395 for 3 years or \$25 for single use	\$395 for 3 years or \$25 for single use
<b>Allowed to sell by the glass at the state fair without a license?</b>	Yes	No	No	No
<b>Allowed to sell by the glass with Special Events Permit?</b>	Yes, \$36 fee. Up to 4 times/yr	Yes, \$36 fee. Up to 4 times/yr	Yes, \$36 fee. Up to 4 times/yr	Yes, \$36 fee. Up to 4 times/yr

<sup>1</sup>See the Guide for New York State Farmers for additional details on this situation.